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**HATCHTECH**  
INCUBATION TECHNOLOGY

## HatchTech Start - Up Training

HatchTech incubators are a revolutionary new design in incubation technology. HatchTech Incubation Technology consistently produces the highest quality day old chicks with maximum hatchability due to its' uniquely designed equipment. It is the combined goal of HatchTech to provide you with the knowledge and tools necessary to optimize the return on your investment.

To achieve the performance potential of the equipment on a daily basis, the equipment must be operated and maintained correctly. The associates working with the equipment must have operating knowledge and experience with the machines.

The HatchTech start – up training program is a two week course designed for hatchery staff members that will be working in a hatchery equipped with HatchTech Incubation Technology:

- 1<sup>st</sup> Week: training and practical sessions in The Netherlands
- 2<sup>nd</sup> Week: on site training of the crew managing the hardware and evaluation of hatchery performance

*Goal : "Optimum Daily Performance:  
Hatchability & Chick Quality"*

The course objective is to give the participants the knowledge and working skills that they will need to successfully manage their HatchTech hatchery. Step by step instructions for all hatchery procedures from setting eggs to pulling chicks are provided to reach optimal daily performance in hatchability and chick quality. Participants will also be taught an objective quality analysis program that covers everything from egg quality evaluations to chick quality evaluations.

The course is a combination of "classroom training" and practical sessions. In the classroom we will teach the entire program. In the practical sessions the participants will have the opportunity to apply the knowledge learned in the classroom to the operational HatchTech equipment. The participants will visit an existing HatchTech hatchery to see the operation in progress. There will also be a session to

gain hands on experience with all of the components of the HatchTech equipment. At the end of the course the participants will be able to competently operate and maintain their hatchery.

### ***After the training***

The course book and CD-ROM will serve as reference material for management of the HatchTech hatchery. In the preparation of this course we have tried to anticipate all potential situations. This training manual can be considered as guidance to optimal hatchery management and optimal hatchery results. Solutions to situations that can occur in the day to day management can be found in this book.

*“This manual is the guidance to optimal hatchery management and optimal hatchery results”*

The CD-ROM, included in the training manual, contains all the programs and forms necessary for hatchery management and the quality assurance program. Programs needed for set time calculation, weight loss, breakouts, and chick quality evaluations are also on the CD-ROM.

Upon completion of the HatchTech Training Course the hatchery staff members will have extensive knowledge of the procedures involved in managing a HatchTech hatchery. In the program we have provided the forms that will be needed to document the procedures. The comprehensive program that we have developed is a template for hatchery administration on a daily basis. These forms will ensure the continuing optimal functioning of the hatchery and the HatchTech machines.

### ***Startup & Operation***

There will be an ongoing relationship with HatchTech after the completion of the training course and the start of the production process. The HatchTech Service department is available via email or telephone for all queries.

With the HatchTech Control System remote monitoring, our Service department can provide the hatchery staff members with real time evaluation and support. Furthermore, the HatchTech Control System allows our Service department to understand the technical service request in real time with remote monitoring and controlling machines if necessary. The objective is to resolve any technical queries that may arise within the most expeditious time possible. Data can be sent via email or fax.

HatchTech looks forward to a long and prosperous relationship with its' customers. It is our intention to provide the hatchery staff members with the tools that are needed to make the HatchTech hatchery successful.